B.E.S.T.
Baltimore Educational Scholarship Trust

Annual Report 2015

Message From Board President, Stuart Simms

Dear Friends,

For nearly three decades, the Baltimore Educational Scholarship Trust ("**B.E.S.T.**") has been the leader in providing access for academically talented African American students with financial need to attend independent schools. As our organization has grown, we have significantly expanded our work to provide the programmatic supports necessary to help our students not only access the excellence in education that our nineteen member schools offer, but also to thrive on their campuses and in their school communities. We are engaging students and their families at each stage of their educational journey through academic enrichment, leadership programs named for Molly Hathaway and Redmond C.S. Finney, parent networking, and college-bound support.

We are proud of our partnerships within the broader Baltimore educational landscape, and we continue our work of offering Educational Plan B counseling during the admissions process, chairing our First Generation Affinity Group, maintaining deep ties with the Gilman Black Alumni Leadership Institute and Dale Carnegie Training Mid-Atlantic, and hosting workshops for students and professionals throughout the city in collaboration with Baltimore City Public Schools, Johns Hopkins University and Towson University through The .edu Project of **B.E.S.T.**

As you know, we welcomed two **B.E.S.T.** alumni to our team in the summer of 2014, and this past year's alumni engagement successes can be attributed to the dedicated focus of our expanded staff. We connected with our college-aged alumni at an Open House and Luncheon, brought together our young professional alumni for a morning of networking, and partnered with INROADS to help **B.E.S.T.** college students identify potential paths to future careers. As we build relationships with our alumni in new and meaningful ways, we are seeing first-hand the future leaders of our community.

It is my pleasure to welcome to our Board of Trustees Craig Watson of T. Rowe Price and Karlo Young of Signal Hill Capital; and our new Head of School, Matthew Nespole of The Key School. Their contributions will be significant as the entire Board works to support academically talented African American students in Baltimore.

Thank you for your commitment to the Baltimore Educational Scholarship Trust, and to our scholars, the future leaders of our city and this country.

Sincerely,

Stuart O. Simms, Esq.
Board President

Organizational Leadership

Baltimore Educational Scholarship Trust
2016 Board of Trustees & Staff

Community Trustees

Ms. Teri Alexander

Mr. Christopher A. Berrier*
Brown Advisory
Board Secretary
Co-Chair: Investment Committee

Ms. Kimberly H. Cashman

Ms. Tiffani S. Collins, Esq., '00*
Collins Legal Group
Board Vice President

Mr. W. Boulton Dixon
The Finney Search Group

Mr. Brian C. Doak
UBS Financial Services

Mr. Domonique Foxworth
National Basketball Players Association

Dr. Cheryl Holcomb-McCoy
Johns Hopkins University

Mr. David B. Hunter
Brown Advisory

Mr. Cheo D. Hurley*
Park Heights Renaissance Inc.
Co-Chair: Trusteeship Committee

Ms. Diane Hutchins
The Maryland Zoo in Baltimore

Mr. Alex W. Kirby*
M&T Bank
Board Treasurer
Co-Chair: Finance/Audit Committee

Mr. Lee S. Owen
Brown Advisory, Retired

Mr. Vernon A. Reid, Jr.*
T. Rowe Price Associates, Inc.

The Honorable Julie R. Rubin
Circuit Court for Baltimore City

Mr. John E. Schmick*
Gilman School, Retired
Board Second Vice President

Mr. Stuart O. Simms, Esq.*
Brown, Goldstein, & Levy, LLP
Board President
Chair: Executive Committee

Mr. Lawrence R. Snyder
Co-Chair: Finance/Audit Committee

Ms. Annie Staley

Mr. John H. Timken*
Cornerstone Advisory, LLP
Chair: Development Committee

Mr. Craig S. Watson
T. Rowe Price Associates, Inc.

Mr. Michael J. Weinfeld*
Kittredge Properties
Co-Chair: Trusteeship Committee

Mr. Karlo G. Young
Signal Hill Capital

Head Of School Trustees

Mr. Christopher J. Post*
The Boys' Latin School of Maryland
Chair: Admissions Committee

Ms. Maureen E. Walsh
The Bryn Mawr School

Mr. Andrew Holmgren
Calvert School

Mr. Matthew Micciche
Friends School of Baltimore

Dr. Kimberley J. Roberts
Garrison Forest School

Mr. Henry P.A. Smyth
Gilman School

Mr. Ben Shifrin
Jemicy School

Mr. Matthew Nespole
The Key School

Ms. Tracey H. Ford
Maryvale Preparatory School

Mr. Charles W. Britton
McDonogh School

Ms. Martha H. Sweeney
The Odyssey School

Dr. Parnell P. Hagerman
Oldfields School

Mr. Daniel J. Paradis*
The Park School of Baltimore
Chair: Program Committee

Ms. Jean Waller Brune*
Roland Park Country School

Mr. David C. Faus
St. Paul's School

Ms. Penny Bach Evins
St. Paul's School for Girls

Mr. Randy S. Stevens
St. Timothy's School

Mr. Douglas Lagarde
Severn School

Ms. Pat Whitehead
Waldorf School of Baltimore

Emeritus Trustees

Mr. Redmond C.S. Finney

Mr. F. Barton Harvey, III

Ms. Molly M. Hathaway

Mr. Grant Jacks, III

Mr. Thomas P. Perkins, III

Mr. Theo C. Rodgers*
A & R Development

Executive Director

Jessica W. Suriano

Staff of B.E.S.T.

Ellen Knudsen
Associate of External Relations

Crystal A. Lee, '96
Director of Advancement

Alecia Pridgen
Admissions Officer

Toni Stokes
Admissions Officer

Jill R. Thompson
Executive Associate

Khalil R. Uqdah, '06
Director of Programs and Alumni Relations

Jill E. Wood
Director of Finance and Operations

** Executive Committee Members*

B.E.S.T. *Welcomes New Members to the Board of Trustees*

New Head of School Trustee

Matthew Nespole
Head of School
The Key School

New Community Trustees

Craig S. Watson
Vice President
Portfolio Specialist, T. Rowe Price

Karlo G. Young
Investment Banker
Signal Hill Capital

B.E.S.T. *Admissions*

The admissions team at **B.E.S.T.** is committed to the life-changing work of identifying and connecting academically talented African American students with financial need to the excellence in education that our nineteen member independent schools provide. **B.E.S.T.** maintains close partnerships with charter and traditional public schools, parochial schools and nonprofit organizations to identify those students who we believe would be successful in the rigorous academic environments of our member schools. Each fall, our comprehensive admissions process allows us to select a competitive applicant pool comprised of boys and girls seeking independent school admission for Kindergarten through 9th grade. Students accepted into the **B.E.S.T.** program receive personalized admissions support including: financial aid workshops for parents, Independent School Entrance Exam preparation for rising 5th – 9th grade students, strategies on how to navigate the independent school interview and visit, as well as ongoing guidance throughout the process.

B.E.S.T. also provides Educational Plan B information and resources to all applicant families, encouraging them to consider alternatives for their students, should enrollment at a member school not be an option. We share information about Baltimore City and Baltimore County Public School options, including charter schools, high performing Catholic schools, and schools affiliated with the CollegeBound Foundation. Our intention is that all **B.E.S.T.** applicant families have the information they need to make informed educational decisions for their children.

When a student enrolls at one of our member schools, they do so with the ongoing commitment of the Baltimore Educational Scholarship Trust. We begin with a New Parent Welcome Dinner, designed to officially welcome all new families into both the **B.E.S.T.** and independent school communities and to provide assurance that they will have the support they need for their students to be successful. Admissions at **B.E.S.T.** is only the beginning of the journey we take with our students.

Leaders on Leadership Breakfast

Stuart Simms, Board President; Molly Hathaway, Trustee Emerita; Diane Bell-McKoy, President and CEO, Associated Black Charities; Redmond C.S. Finney, Trustee Emeritus; Khalil Uqdah, '06, Director of Programs and Alumni Relations, B.E.S.T.

Last fall, **B.E.S.T.** hosted our 2nd annual *Leaders on Leadership* Breakfast where Baltimore area leaders joined **B.E.S.T.** upper school students for the morning. This annual event was created as an opportunity to recognize the generous donors to the Baltimore Educational Scholarship Trust and to honor Molly Hathaway and Redmond C.S. Finney for whom the Young Women's and Young Men's Leadership Programs at **B.E.S.T.** are named.

Khalil Uqdah, **B.E.S.T.** and Gilman School Alumnus,'06 and Director of Programs and Alumni Relations at **B.E.S.T.**, and Diane Bell-McKoy, President and CEO of Associated Black Charities, were the honored speakers. Khalil shared the ways in which he continues to seek opportunities throughout his professional journey to make an impact on our community. Diane reminded the **B.E.S.T.** students that they each have greatness within them, and to use that greatness to be "agents of change" for Baltimore.

As part of the Molly Hathaway Young Women's and Redmond C.S. Finney Young Men's Leadership Programs, the second half of the morning was a student workshop on "Building a Culture of Philanthropy in the Next Generation." Our two panelists for the student workshop were Terrance Whitehead, IT Project Manager at Pragmatics, Inc. and co-director of the Gilman Black Alumni Leadership Institute; and Sara Bleich, **B.E.S.T.** and Garrison Forest School Alumna, class of 1996, and Associate Professor at Johns Hopkins University School of Public Health. They shared their personal, educational, and professional journeys, and discussed what it means to them to be philanthropists. The students worked in groups to research and discuss organizations about which they feel passionate. Through a generous gift to **B.E.S.T.**, each student was able to make a $25 donation to the organization of their choice.

Garrison Forest School students with Sara Bleich '96, Workshop Panelist, and Molly Hathaway, Trustee Emerita

Gilman School students with Stuart Simms, Redmond C.S. Finney, Khalil Uqdah '06 and Henry Smyth, Head of School, Gilman School

Student Leadership Opportunities

At **B.E.S.T.**, we support our students as they become our city and this country's future leaders. Through our Molly Hathaway Young Women's and Redmond C.S. Finney Young Men's Leadership Programs, we connect our students to leadership opportunities that will enhance their independent school experience and position them for success. We are proud of our continued partnerships with Dale Carnegie Training Mid-Atlantic and the Gilman Black Alumni Leadership Institute (GBALI), two organizations in Baltimore which elevate our students through meaningful programming.

Dale Carnegie Training Mid-Atlantic

Since 2013, Dale Carnegie Training Mid-Atlantic has partnered with **B.E.S.T.** to provide students the opportunity to participate in their nine week Young Adult Leadership Program. The program is designed to prepare young people for the real world by giving them the skills they need to reach their goals and live up to their full potential - at school, in their relationships, and in future careers. This summer, nine **B.E.S.T.** students participated in the course and two **B.E.S.T.** students who completed the program last summer returned as volunteer "Coaches." Through this partnership, our students gain confidence, enhance their communication, set and attain goals and refine their leadership skills.

2014 B.E.S.T. student participants at Dale Carnegie's Young Adult Leadership Program Closing Exercises

2015 B.E.S.T. student participants at the Dale Carnegie Young Adult Leadership Program Closing Exercises

Gilman Black Alumni Leadership Institute

For ten years, **B.E.S.T.** students have been selected to participate in the Gilman Black Alumni Leadership Institute (GBALI). From its Directors: "The foundation of the Gilman Black Alumni Leadership Institute (GBALI) is the idea that success is defined by more than a career, and that a career is determined by more than academics. Emphasis is not only placed on educational and career choices but also on the importance of interpersonal relationships and personal accountability to oneself and others. Students will develop a more complete and stronger understanding of the relationships between personal decisions, career, friendships and family." Each year, GBALI selects a cohort of thirty independent and public school students from the Baltimore area, and this past year's group included thirteen **B.E.S.T.** upper school girls and boys who participated in the program each Saturday from October through May.

In February 2015, **B.E.S.T.** partnered with GBALI to host a special session on "Careers and Entrepreneurship," inviting additional **B.E.S.T.** students to join GBALI for the day. Over sixty students joined together for an interactive morning that addressed using their gifts to pursue their passions.

B.E.S.T. students at joint GBALI/B.E.S.T. event

Student Leadership Opportunities

GBALI and B.E.S.T. Students with GBALI Directors and B.E.S.T. staff

B.E.S.T. Students with GBALI Directors Karlo Young, Terrance Whitehead and Kourtney Whitehead

GBALI 10th Anniversary Celebration

This spring, the Gilman Black Alumni Leadership Institute celebrated its 10th Anniversary. Two special awards were established in honor of the celebration, and **B.E.S.T.** is extremely proud that the first two recipients were **B.E.S.T.** Alumni. The inaugural *Kumasi Vines Leadership Award* was presented to Ebony Johnson (Maryvale Preparatory School, '15) and the inaugural *Charles Howard Service Award* was presented to Khalil Uqdah, **B.E.S.T.** Director of Programs and Alumni Relations (Gilman School, '06).

2015 Stanley I. Panitz Leadership Award Recipients

The Stanley I. Panitz Leadership Award, established in memory of Founding Board President, Stanley I. Panitz, is presented annually to two **B.E.S.T.** students, one young woman and one young man, at the conclusion of their junior year. Awardees are nominated by their Heads of School in recognition of their academic achievement, their demonstrated leadership in both their school and in the broader Baltimore community, and their commitment to civic engagement. Each award recipient receives a $1,000 directed gift from the Stanley I. Panitz Leadership Fund of **B.E.S.T.** to support their senior year tuition.

Award recipients Ricardo Duncan, Jr. and Samantha Frazier

Samantha Frazier, Oldfields School

Samantha has occupied many leadership positions at Oldfields School. As a dorm prefect, Sam is unfailingly positive and generous with her time and in how she relates to other students in the dorm. Sam is a student toward whom many peers gravitate and who many schoolmates regard as their model and leader. Sam was elected 10th grade class president, leader of the a cappella singing group Images in 10th and 11th grades, co-leader of F.O.C.U.S. this past school year, and is a much sought-after peer tutor. She is a member of the Student Judiciary Board, is involved in many community service activities, takes part in many conferences and workshops to enhance and hone her abilities as a leader, and is a co-leader of the Oldfields School Dance Company.

Ricardo Duncan, Jr., St. Paul's School

At St. Paul's, Ricardo is a member of the varsity baseball team, Writing Center Peer Tutor, Representative to the Black Awareness Council, participant in the NAIS People of Color Conference, was a St. Paul's singer in 9th and 10th grades, and is a candidate to receive an International Baccalaureate Diploma. Additionally, he has participated in the Gilman Black Alumni Leadership Institute for the past three years. Ricardo has achieved Honor Roll status every year of Upper School and "keeps a positive, can-do attitude coupled with a humble recognition of the privilege of his place and the possibilities of his position."

We celebrate our 2015 Stanley I. Panitz Leadership Award Recipients, Ricardo Duncan, Jr., St. Paul's School and Samantha Frazier, Oldfields School.

David Faus, Head of School, St. Paul's School; Richardo Duncan, Jr., Samantha Frazier, Dr. Parnell Hagerman, Head of School, Oldfields School; Stuart Simms, President, B.E.S.T. Board of Trustees

B.E.S.T. *Celebrations*

B.E.S.T. students and families are the heart and soul of our organization. Throughout the year, we bring our families together to strengthen our community, to build friendships, to network, and to make memories.

B.E.S.T. Family Holiday Party and Celebration of the Class of 2015

In December 2014, **B.E.S.T.** families gathered at Calvert School to celebrate the holiday season and honor the Class of 2015. Dora Evans, St. Paul's School for Girls '15, shared remarks about her seven years with **B.E.S.T.** and her deep appreciation for our organization and her SPSFG education.

Dora Evans '15 with her mom (left) and Toni Stokes, B.E.S.T. Admissions Officer (right)

Members of the B.E.S.T. Class of 2015 at the Family Holiday Party

Middle School Family Game Night

In March 2015, **B.E.S.T.** hosted our first annual Middle School Family Game Night at Gilman School. Students and their family members played board games and charades, connected with friends new and old, and enjoyed a fun Friday night with the **B.E.S.T.** community.

Mackenzie (St. Paul's School for Girls), Amber (Garrison Forest School), Jeremy (Gilman School)

B.E.S.T. *Celebrations*

Lardarius Webb Charity Softball Game

In May 2015, **B.E.S.T.** hosted 100 of our students and their families for an evening at M&T Bank Stadium to watch the Ravens play in the Lardarius Webb Charity Softball Game. Our families enjoyed celebrating the end of the school year with each other.

Back to School Family Celebration

In August 2015, we said goodbye to summer and prepared for the start of the new school year with camaraderie, fellowship and fun. A scavenger hunt, face-painting and a photo booth were highlights of the evening. Thank you to St. Paul's School for Girls and St. Paul's School for hosting us in their Ward Center. This event is one we look forward to each August, as we welcome our new families into the **B.E.S.T.** community, and see our returning students as they get ready for the fall.

B.E.S.T. *Summer Scholars*

This summer, 28 newly enrolled **B.E.S.T.** 5th – 9th grade students participated in Summer Scholars, a signature program at **B.E.S.T.** designed to prepare our new students for their independent school journey. Over the course of five weeks, the core subjects studied included Math, Writing, Technology, Reading, Social Studies, Science, and Athletics.

Summer Scholars Students with Monica Tucker of STX and Ronald Carney, Athletic Director for Summer Scholars (Next One Up Foundation)

In addition to academic courses, **B.E.S.T.** students participated in "Transitions" classes to address the social, cultural and academic changes they will face at their new school. Students also enjoyed two field trips, one to Camp Hippodrome and one to the Baltimore Chesapeake Bay Outward Bound School. These trips off campus allowed students the opportunity to learn about themselves, form closer friendships and embrace new experiences. Additionally, we hosted a special day of workshops for our rising 9th graders and invited currently enrolled **B.E.S.T.** 9th graders to join their Summer Scholars peers. The morning workshop "Transitioning from Middle School to Upper School," featured a portion of the documentary *Prep School Negro* and a facilitated discussion about the African American independent school experience. The afternoon workshop, "Starting the College Conversation," consisted of three activities which helped the students to focus on what they need to do in high school in order to prepare for the competitive college application process. Thank you to workshop facilitators Marlo McNeil, Director of Diversity; Sally Diehl, Director of College Counseling; and Megan O'Brien, College Counseling Coordinator at Roland Park Country School.

B.E.S.T. Summer Scholars in front of The Hippodrome Theatre during the field trip to Camp Hippodrome

A new component of this year's program was an art project in which students spent time learning about Pop Artist Andy Warhol and then created a "pop art"-inspired self-portrait depicting their self-perception and feelings.

Self Portraits done by Summer Scholars
Photo Credit: Antionette Hawkins, Art Teacher

Summer Scholars is essential for our new students and has a direct and positive impact on their transition to their new school.

Summer Scholars Faculty:

Elisha James,
Director of Summer Scholars

Laurie Bacon

Isaiah Buchanan

Ronald Carney

Julie Dufresne

Dr. Jill Flynn

Fitz Hardcastle

Antionette Hawkins

Wendy Torres

Ciara Johnson,
Summer Scholars Intern and B.E.S.T. Alumna, Class of 2014

Yvette Matthews

B.E.S.T. *Summer Scholars*

Outward Bound Team-Building Activity

B.E.S.T. Students at the "Starting the College Conversation" Workshop

Happy B.E.S.T. Students at the Summer Scholars Closing Ceremony

B.E.S.T. would like to thank SunTrust Foundation and The Thomas Wilson Sanitarium for Children of Baltimore City for their generous funding.

Thanks also to: STX for donating sticks and goggles for each Summer Scholars student; The Next One Up Foundation, Camp Hippodrome, the Baltimore Chesapeake Bay Outward Bound School, and Roland Park Country School for their unwavering support of this very important program.

B.E.S.T. *Class of 2015 Off to College*

THE BOYS' LATIN SCHOOL OF MARYLAND

Towson University

THE BRYN MAWR SCHOOL
GREAT MINDS. STRONG HEARTS. BOLD VOICES.

Goucher College
Howard University
Penn State, York

Friends School
BALTIMORE•1784

Bowie State University
Morgan State University
University of Maryland, Baltimore County

Garrison Forest School.
YOU CAN. YOU WILL.

Towson University

GILMAN

Johns Hopkins University
Whittier College
Williams College

Jemicy School

Stevenson University

McDONOGH SCHOOL

Coastal Carolina University
Grinnell College
Howard University
San Diego State University
St. John's University

MARYVALE
LEARN. LEAD. SUCCEED.
Educating Young Women for Life

Drexel University
Hampton University

Park
EST. 1912

Drexel University
Hampshire College

Roland Park Country School
Educating Girls K-12, coed Preschool

Howard University

ST PAUL'S

Delaware Valley College
Drew University
Howard University
University of Pittsburgh
Ursinus College

St. Paul's School for Girls

Howard University
University of Maryland, Baltimore County
University of Maryland, College Park
University of Southern California

CHARTERED 1832
ST. TIMOTHY'S
SCHOOL

University of Maryland, College Park

B.E.S.T. *Alumni*

For twenty-eight years, the work of **B.E.S.T.** has created leaders across every industry, including public and private education, law, medicine, finance, media, the nonprofit sector and the arts. **B.E.S.T.** alumni serve as a reminder of the value of an independent school education and the importance of the support we provide our students and their families. They are an example of all that is possible.

We spent this last year reconnecting with alumni of all ages and finding meaningful ways to engage them with the organization and to connect them with each other.

In April 2015, we hosted our first annual Alumni Networking Breakfast for B.E.S.T. young professionals. Members of Classes 1996 through 2010 joined the B.E.S.T. staff for a morning of networking and reconnecting with one another and with the organization. Tiffani Collins, B.E.S.T. and Friends School Alumna, '00, and Vice President of the B.E.S.T. Board, delivered remarks about the importance of staying connected to B.E.S.T. and supporting the next generation of students.

Jessica Suriano, B.E.S.T. Executive Director, with B.E.S.T. Alumni from The Bryn Mawr School

B.E.S.T. Alumni from Gilman School: Robbie Wright '06 and Khalil Uqdah '06, Director of Programs and Alumni Relations

B.E.S.T. Alumni with Alumni Directors from B.E.S.T. Member Schools

Aja Craft '14, Key School; Anika Rutah '14, The Bryn Mawr School; Jewel Chiosi '14, The Park School of Baltimore

As our college-aged alumni returned to Baltimore to begin their summer break, they joined us for an Open House and Luncheon at the **B.E.S.T.** office. Lively conversations included the transition to freshman year, summer job searches and course work. Kiera Davis (RPCS '11) had just graduated from Carnegie Mellon University and reminded her peers about the importance of internships and encouraged them to cherish their four years of college.

B.E.S.T. Alumni show off their college pride

WHERE ARE THEY NOW?

OneMain Financial
FAMILY LEAGUE OF BALTIMORE
WBAL TV
Mentor
USAID
Foundation USA
Exelon
PNC Bank
Maryland Department of Business & Economic Development
ST. IGNATIUS LOYOLA ACADEMY
Goodwill Industries of the Chesapeake, Inc.
Boys and Girls Club of Chicago
The Walt Disney Company
BALTIMORE EDUCATIONAL SCHOLARSHIP TRUST
Barnard College Office of Admissions
Stanley Black & Decker, Inc.
ROPES & GRAY, LLP
Baltimore City Public Schools
T. Rowe Price
DEPARTMENT OF TREASURY
The Park School of Baltimore
VENABLE, LLP
COLUMBIA UNIVERSITY SCHOOL OF ENGINEERING
Brown Advisory

A sampling of B.E.S.T. Alumni employers

The .edu Project of B.E.S.T.

B.E.S.T. Staff with members of the Towson University Admission Office

The .edu Project of B.E.S.T. supports first generation college-bound students and their families with our annual student and parent workshops and our professional development within the broader Baltimore educational community. We partner with colleges and universities throughout Maryland in order to leverage the resources they can collectively provide to first generation students. In addition, **B.E.S.T.** founded the First Generation Affinity Group and chairs quarterly meetings comprised of college support professionals from independent, public and parochial schools, nonprofit leadership and admissions and administrative teams from institutions of higher education. These meetings create networking and learning opportunities around best practices in supporting first generation college-bound students. First Generation Affinity Group members present and facilitate discussions on relevant topics. The intention of the group is to allow for the forming of partnerships and collaborations between members to strengthen the work we do to better position college-bound students in Baltimore for success.

Student and Parent Workshop

Last November, **B.E.S.T.**, in partnership with Towson University and Baltimore City Public Schools, hosted our 2nd Annual "Starting the College Conversation" Workshop for 8th grade students and their parents. Attendees included students from independent and public schools from the Baltimore area. The Towson University Admissions team hosted guests for an interactive workshop designed to explain the steps necessary to create and maintain a path to a four year college. Rudy Ruiz, Executive Director for College and Career Readiness at Baltimore City Public Schools, shared opening remarks, and the workshop concluded with a lively discussion with a Towson University student panel.

Towson University's Director of University Admissions, David Fedorchak with 8th Grade B.E.S.T. and St. Paul's School student

Jessica Suriano, B.E.S.T. Executive Director; Rudy Ruiz, Executive Director for College and Career Readiness at Baltimore City Public Schools

The .edu Project of B.E.S.T.

Professional Development Workshop

In May 2015, **B.E.S.T.**, in partnership with Johns Hopkins University and Baltimore City Public Schools, hosted our 3rd Annual Professional Development Workshop titled "Supporting the Success of First Generation College-Bound Students." Attendees included college guidance professionals from independent and public schools, nonprofit leaders, college admissions teams and community leaders dedicated to supporting a college-going culture in Baltimore. Wes Moore, Founder and CEO of BridgeEdU, was the keynote speaker. A panel comprised of first generation college graduates shared their stories and offered best practices to the practitioners in attendance. The theme of the morning centered around the critical nature of our work in ensuring that more children in Baltimore are supported to and through college, so that they can be leaders in creating change in our community and throughout the country. Thank you to Wes Moore and our panelists Tuesday Barnes (**B.E.S.T.** and Bryn Mawr School Alumna '09), Verlando Brown and India Leach.

Keynote Speaker Wes Moore with Workshop Moderators: Bryan Nance, The SEED School of Maryland; Megan Hall, KIPP Through College; and Calvin Wise, Johns Hopkins University

Panelists: Tuesday Barnes, B.E.S.T. and Bryn Mawr School Alumna '09; India Leach, College Placement Advisor at KIPP Though College Baltimore; Verlando Brown, Student Advocate; Wes Moore, Keynote Speaker

Jessica Suriano, B.E.S.T. Executive Director and Stuart Simms, President, B.E.S.T. Board of Trustees

FIRST GENERATION AFFINITY GROUP MEETINGS 2014-2015 Academic Year

Discussion Topic:	Host:
Understanding Retention and Graduation Rates for Students of Color *September 2014*	Shonda Gray-Cain, Director of Undergraduate Admission and Recruitment, Morgan State University
Providing Access to College Access Opportunities *November 2014*	Darryl Tiggle, Director of College Counseling, Friends School of Baltimore; Calvin Wise, Senior Associate Director of Admissions, Johns Hopkins University
First Generation College-Bound Students: The Student Perspective *March 2015*	Cathy Badmington, Director of College Counseling; Andrew Robinson, Assistant Director of College Counseling; Amy John, Former Director of Strategic Projects, Boys' Latin School of Maryland
A Process Full of "Firsts:" Counseling LGBTQ+ First Generation College Students *April 2015*	Alice Margraff, Director of College Counseling; Jen Pineau, Assistant Director of College Counseling, McDonogh School

Building Support for B.E.S.T.

This year, several Trustees hosted events to educate their friends, co-workers and the broader community about the work of **B.E.S.T.**

Cultivation Coffee

In October 2014, Trustees Kimberly Cashman and Annie Staley hosted a group of their friends for coffee to celebrate the success of **B.E.S.T.** and to hear firsthand how the organization is supporting future leaders on independent school campuses. Kimberly and Annie both described the twenty-eight year commitment of their respective families to **B.E.S.T.** and their shared passion for the children we support. Guests included Teri Alexander (Trustee), Molly Hathaway (Trustee Emerita) and Jean Brune, Head of School, Roland Park Country School. Briana D., RPCS Class of 2016, shared with us her appreciation for the opportunities and experiences she is having because of **B.E.S.T.**. Attendees were inspired by Briana's academic accomplishments, commitment to dance, and her desire to give back to her community.

B.E.S.T. Executive Director, Jessica Suriano; Head of Roland Park Country School, Jean Brune; B.E.S.T. and RPCS student speaker, Briana D. '16; Dean of Students at RPCS, Kelsey Schroeder; and B.E.S.T. Director of Advancement and B.E.S.T./Garrison Forest School Alumna '96, Crystal Lee

Trustees Annie Staley, Teri Alexander and Kimberly Cashman with B.E.S.T. and Roland Park Country School student speaker Briana D. '16

Golfers from Legg Mason

Scramble for Baltimore Co-Chair and B.E.S.T. Trustee Alex Kirby (second from right) with his father's golf team

B.E.S.T. Trustee Cheo Hurley (second from left) with his golf team

Scramble for Baltimore

We are deeply grateful to Trustee Alex Kirby for co-hosting the Scramble for Baltimore, a golf outing in August 2014 that raised funds for **B.E.S.T.** and The William S. Baer School.

Thank you to all the generous Scramble for Baltimore 2014 sponsors:

Ancel Construction
Pricewaterhouse Coopers
Goodier Baker
Venable LLP
Ellin & Tucker
Sandler Systems
M&T Bank
Radcliffe Jewelers
Maury Donnelly & Parr, Inc.
Stansberry & Associates
Trish & Jason Bennett
Bill Kidd's Toyota
AJ Billing & CO. Auctioneers
DTLR, Inc.
HG Roebuck & Son
Nelson & Pelura
R2 Integrated
Calvert Street Capital
Unlimited Restoration
Herman Born & Sons
Bader & Cooper
Alex Kirby
Chris & Ashlee Kastendike
Best Battery
Hanover Insurance
Residential Title & Escrow Co.
Lawyers Express Title
Ariosa & Company
Receivables Outsourcing, Inc.
Burns & Wilcox
Liberty Mutual
Ellrich/Horn – Heritage Financial
Warner Graham
Markel

B.E.S.T. *Financials*

Balance Sheet June 30, 2014 and 2013

Assets	2014	2013
Cash and Cash Equivalents	138,733	76,256
Investments	10,271,317	9,169,470
Unconditional Promises to Give, Net	35,222	83,030
Prepaid Expenses	9,309	15,538
Fixed Assets, Net of Accumulated Depreciation of $90,702 and $79,009, Respectively	29,280	39,250
Total Assets	**10,483,861**	**9,383,544**
Liabilities		
Distributions Payable to Member Schools	294,772	303,358
Accounts Payable and Accrued Expenses	6,425	2,686
Capital Lease Payable	4,399	5,534
Total Liabilities	**305,596**	**311,578**
Net Assets		
Unrestricted	135,400	77,610
Temporarily Restricted	4,578,318	3,529,809
Permanently Restricted	5,464,547	5,464,547
Total Net Assets	**10,178,265**	**9,071,966**
Total Liabilities and Net Assets	**10,483,861**	**9,383,544**

These figures are excerpts from the Baltimore Educational Scholarship Trust's Full Annual Audit. The full financial statement is available upon request.

Profit & Loss Year ended June 30, 2014. With summarized information for the Year ended June 30, 2013.

Revenues and Support	Operating	Student Emergency	Total Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2014	Total 2013
Contributions	586,829	83,000	669,829	43,333	–	713,162	716,939
School Membership Fees	368,464	–	368,464	–	–	368,464	379,197
Application Fees and Other	7,950	–	7,950	–	–	7,950	10,070
Satisfaction of Donor Restrictions	13,341	–	13,341	(13,341)	–	–	–
Satisfaction of Board Restrictions	467,635	(61,451)	406,184	(406,184)	–	–	–
Total Revenues and Support	**1,444,219**	**21,549**	**1,465,768**	**(376,192)**	–	**1,089,576**	**1,106,206**
Expenses							
Program Services	1,082,578	–	1,082,578	–	–	1,082,578	1,076,629
General and Administrative	152,134	–	152,134	–	–	152,134	150,344
Fundraising	173,124	–	173,124	–	–	173,124	165,480
Total Expenses	**1,407,836**	**—**	**1,407,836**	**—**	**—**	**1,407,836**	**1,392,453**
Change in Net Assets from Operations	**36,383**	**21,549**	**57,932**	**(376,192)**	**—**	**(318,260)**	**(286,247)**
Other Changes							
Interest and Dividend Income	323	–	323	266,434	–	266,757	208,971
Realized and Unrealized (Loss) Gain on Investments	(465)	–	(465)	1,158,267	–	1,157,802	698,283
Change in Net Assets	36,241	21,549	57,790	1,048,509	–	1,106,299	621,007
Net Assets, Beginning of Year	**77,610**	**—**	**77,610**	**3,529,809**	**5,464,547**	**9,071,966**	**8,450,959**
Net Assets, End of Year	**113,851**	**21,549**	**135,400**	**4,578,318**	**5,464,547**	**10,178,265**	**9,071,966**

We Thank Our 2014-2015 Donors

INDIVIDUAL GIVING

Lily and Michael Abbaei
Crevon P. Adams
Arthur H. Adler
Teri and Tedd Alexander
Bonnie and David W. Allan
Brittany A. Anderson, '03
Anonymous (42)
Carolyn Arnold
In Memory of John R. Hornady, III
Pinnecko L. Artise
Julie Rubin and James Astrachan
Nancy and Preston G. Athey
Gail and Peter J. Atwater
Dara Ebony Aydlett
Adefunke M. Babalola
Katharine Finney Baetjer*
Kanupriya and Maneesh Bajaj
Day and Raymond Bank
Cricket and John Barrazotto
Sil Basile
C. Joyce Baughn
Howell S. Baum
Nathalie and Michael Beatty
Polly and Bruce Behrens
Joshua R. Belice
Patricia L. Bell-McDuffie
Christopher Wolf and James L. Beller, Jr.
Patricia and Jason S. Bennett
Cristin and Christopher A. Berrier
Sharlita Blanding
Florence and William Bleich
Sara N. Bleich, '96
Katherine and William F. Blue
Leonor and Marc Blum
Stephen Boesel
Brandi L. Boone-West
Elaine and Richard Born
Kionna T. Bowles
Jennifer and Charles W. Britton
Kenisha K. Brooks
LaShawn M. Brooks
Sana and Andrew M. Brooks
Shari Levin Brooks and Adam Brooks
Arthur I. Brown, Jr.
Charles L. Brown
Paula D. Brown
Samuel L. Brown
Stacey F. Brown
Jacinta L. Brown-Hughes
Heather N. Brownley, '96
Jean Waller Brune
Meredith Callanan
Loren S. Campbell
Virginia T. Campbell
Constance Caplan
Linda and Mark Caplan
Jamie and Sheldon K. Caplis
Darcy and David Carroll
Kimberly and Robert Cashman
Susan Cashman
Shina R. Castain-Thompson
Elinor and Arthur B. Cecil, III
Angela C. Chambers, '94
Mia S. Chapman-Fisher
Lise Charlier
Stafford A. Chipungu
Jude T. Chiy, '06
Bettye B. Christmas
Allison and David S. Clapp
John H. Claster
Jana and Keefe B. Clemons
Tracey G. Coates
Jeffrey H. Cohen
Suzanne F. Cohen
Mabel M. Cole
Tiffany T. Cole
Tiffani '00 and Reco Collins
Cynthia M. Conaway
Kathryn Wurzbac Corrigan
In Memory of Stanley I. Panitz
Anthony Costulas
Margaret Cyzeski
Monica P. Dailey
Diana and Clinton R. Daly
Julia A. Day
Ann and David DeMuth
Brian R. Dildy
Christy and David DiPietro
Ann and W. Boulton Dixon
Ann C. and John H. Doak
Wendy and Brian C. Doak
Jacqueline and Vincent Dorsey
Emily Eaglin
Denise and Brian Eakes
Debra J. Edmunson
Kendel and Robert L. Ehrlich, Jr.
Deborah and Philip English
Ashley E. Esposito
Penny and Samuel N. Evins, V
Fairfield University Friends of Katie Magee
In Memory of John R. Hornady, III
David C. Faus
Hadley and Christopher Feiss
Coretta M. Fenner
Dominique Ferguson
Nancy and Ralph H. Ferrell, III
Wesley and Thomas P. Finnerty
Jean and Redmond C.S. Finney
Karen and Martin Fisher
Cecil E. Flamer
Trichelle K. Florence
Evelyn A. Flory
Mitch Ford
Tracey and Thomas Ford
Vanessa and Michael C. Ford
Marie A. Foreman
Rachel and Paul S. Forward
Martha L. Foster
Ashley and Domonique Foxworth
William G. Franey
Noris and Avi J. Friedman
Stuart Portnoy and Ron Friedman
Amy and Sean Furlong
Martha and Earl R. Galleher, Jr.
Kim A. Gatewood
Austin H. George
Rachel A. Gholston, '07
Sibyl and Dixon Gibbs
Kristen and Brian Graney
Kindra P. Gray
Geraldine M. Green
Evelyn and William Greene, Jr.
Wendy and Benjamin H. Griswold, IV
Amy Macht and George Grose
Mana Habtu
Parnell P. Hagerman
Rosa M. Hamlet
Kathy and Joseph R. Hardiman
Janet Marie Smith and F. Barton Harvey, III
Lezlie and Lance Hatcher
Molly and Grant Hathaway
Dawn Hay
Lisa and Maurice L. Haywood
Melanie and Donald Heacock
Maureen E. Walsh and Peter Heffernan
Patricia L. Henderson
Betsy and George Hess, Jr.
Matthew N. Hodson
Melvin V. Holmes
Peggy and Andrew Holmgren
Nancy and Henry H. Hopkins

We Thank Our 2014-2015 Donors

Jack Hornady
In Memory of John R. Hornady, III
Davidseen Horne
Diane and Victor Hoskins
Lexa and Crawford Hubbard
N. Leigh Hubbard
Penney and A.C. Hubbard
Roland A. Hunt
Lilly and David Hunter
Tandra M. Hunter-Payne
Zenita and Cheo D. Hurley
Diane Hutchins
Paula D. Hyette
Debra Clawson-Jackson and Stephon Jackson
Gail P. Jackson
Deborah and Jake Jacobson
Larry Jennings, Jr.
Brenda and William Jews
Amy and Andrew John
Ann and Lewis G. John
Donna Wilson Johnson and Charles Johnson
Jill L. Johnson
Roderick C. Jones
Polly Panitz and Allen Joseph
Jennifer and Sam Kennedy
Karen R. Kennedy
Townsend and Robert Kent
Alex W. Kirby
James Kirby
Susan and Howard S. Klein
Ellen and Charles E. Knudsen, III
Frances and Timothy Krongard
Toby and Douglas Lagarde
Japheth K. Lai
Kimberley Roberts and Michael Laine
Joanna Langston
Andrea Laporte
Yvette A. Lawson
Alice and Anthony Lee
Crystal A. Lee, '96
Veris R. Lee
Zakiya S. Lee
Elizabeth and John Linehan
Byron Little, II
Kirsten and Charles Lockyer
Susan and John A. Luetkemeyer, Jr.
Glenda L. Lutalo
Carol Macht
Tanya Mack
Susan and Charles Mann
Dontae A. Mariano
Marcia C. Martin
Lola J. Massey
Susan and Robert J. Mathias
Alicia and Stuart Matthai
Christina and Paul McBride
Corrin McBride, '99
Julie and Ryan D. McClernan
Kimberly Y. McConkey, '02
Cheryl Holcomb-McCoy and Alvin McCoy
Robyne McCullough, '07
Theresa and J. Edward McGuire
Amy and Hugh D. McGuirk
Judy and Arthur S. Mehlman
Carolyn and Michael Meredith
Frances and Matthew Micciche
Cheryl A. Mickel
Mary and James Miller
Yeve G. Montgomery
Terri A. Moore
Barbara Zadek and Tom Moses
Elijah Muhammad, '12
Thomas F. Mullan, III
Jill McGovern and Steven Muller
Barbara A. Myers
Betsy and David Nelson
Carolyn A. Newton
Mary and Wells Obrecht
Obidimma O. Okobi
Tiombe Olumiji
Peggy and G. Peter O'Neill, Jr.
Jenny and Lee S. Owen
Sheila and Lawrence C. Pakula
Susan and Richard Palmer
Amy Panitz
Linda Hambleton Panitz
Daniel J. Paradis
Tammy A. Peeace
Damian Perkins, '92
Lauren and Ryan Perlin
Kim Peters
In Memory of Katharine Finney Baetjer
Karen and George Philippou
Drusilla B. Pierce
Charles E. Pippen, Jr., '04
Amy and Francis X. Poggi
Joan and Edward Poro
Amie and Christopher J. Post
Karen M. Powell
Kate and David Powell
Natalie N. Preston
Frederick D. Ramsey, Sr.
Aaron P. Rapoport
Jared Reaves
Joseph C. Reid
Rosalind and Vernon A. Reid, Jr.
Connice Bavely and William Reynolds
Amanda and Bernard Rhee
William O. Rice
Victoria A. Rideout
Susan Obrecht Riehl and John H. Riehl
Susannah and William F. Rienhoff, IV
Gail and James Riepe
Caroyln M. Roberts
Latanya J. Roberts
Stephanie A. Robinson
George A. Roche
Frances and Rick Rockwell
Blanche and Theo C. Rodgers
Mary Jo and Brian Rogers
Henry Rosenberg, Jr.
Donald B. Ross, Jr.
Warren Ross-El
Landon Royals
Stacey and David Rubin
The Salisbury Family
Donna Triptow and Michael Salsbury
Kristin Schaffner
Lorraine and J. Mark Schapiro
Janet and John E. Schmick
Barbara and Thomas Schweizer, Jr.
William A. Sedgwick
Iris N. Senior-Berrain
Gay and Daniel Shackelford
Kathryn Shagas
Kathryn and Ronald Shapiro
Jean and Parvin Sharpless
Gilda Sherman
Julie Rothman and Scott Sherman
Brian A. Sherrod
Benjamin Shifrin
Pam Shriver
Joy and Steven J. Sibel
Brenda L. Simmons
Candace and Stuart O. Simms
Dawn A. Simon-Matthews
Michelle and Andrew Singer
Erika and Josh Slater
Patricia G. Smart
Linda Rose and William Smillie
David E. Smith
George J. Smith

We Thank Our 2014-2015 Donors

Elizabeth and Henry P.A. Smyth
Charlotte and Lawrence R. Snyder
Maggie and Wick Sollers
Judith and Thomas S. Spencer
Annie Staley
Donna Hill Staton and Kerry Staton
Marsha and Randy S. Stevens
Lonney T. Stewart
Kimberly Stokes
Darryl E. Strange
Lisa and William Stromberg
Jessica and Scott Suriano
Martha H. and Brian D. Sweeney
Makia M. Tabourn
Anita E. Taylor
Katharine Taylor
Lashelle T. Taylor
Tonia W. Taylor
Adena and David Testa
Christina M. Thomas
Mary and J. Richard Thomas, Sr.
Donna M. Thompson
Stephania and Terry Thompson, Jr.
Read and John H. Timken
Crystal Turner
Kyara and Khalil R. Uqdah, '06
Martina and Arthur Vernado
Kathryn and Mark Vaselkiv
Charlette N. Vass
Susan and R. Hutchings Vernon
Karen and H. Nicholas Visser, Jr.
Ellen and Timothy Voelkel
Helen Knott Vogel and Stuart Vogel
Bernice A. Walker
Susan Walker
Patricia A. Warrick
Manuele and Richard L. Wasserman
Geraldine R. Waters
Antonio D. Watts
Jane and Jim Webster, III
Denise and Timothy Weglicki
Michael J. Weinfeld
CoRanzo R. Wells
Kourtney and Terrance Whitehead
Pat Whitehead
Whitney and Mitchell Whiteman
Anne and Frederick Whitridge
Mary Jo and Edward Wiese
Whitney Ransome and Thomas Wilcox
Briana Williams, '12
Marjorie Williams
Crickett and Brad Woloson
Hilda R. and William W. Wood
Jill E. Wood
Jean Wyman
Judith and M. Richard Wyman
Christina and Matthew Wyskiel, III
Fan Yang
Marcella M. and Roger Yedid
Tanya Bentley-Young and Robert L. Young, III

CORPORATE AND FOUNDATION GIVING

American Express Matching Gift Program
Anonymous
Baltimore Community Foundation
Baltimore Ravens
The Boeing Company
Brown Capital Management, LLC
Bunting Family Foundation
Charm City Run, LLC
Chesapeake Employers' Insurance Company
DST Systems, Inc.
Earle and Annette Shawe Family Foundation
Edgar B. Rouse Foundation
Gould Charitable Trust
Harkins Builders
The Jacob and Hilda Blaustein Foundation, Inc.
Legg Mason Foundation
The M&T Charitable Foundation
Lois and Philip Macht Family Philanthropic Fund of the Associated
MECU Foundation
Merritt Properties, LLC
Network for Good #GivingTuesday Matching Grant
Northeast Foods
Ober|Kaler
The Orokawa Foundation
The Philip and Harriet Klein Foundation
RCM&D Foundation
SunTrust Foundation
Sylvan|Laureate Foundation, Inc.
T. Rowe Price Foundation
T. Rowe Price Program for Charitable Giving
The Thomas Wilson Sanitarium for Children of Baltimore City
WBAL Kids Campaign
The Whiting-Turner Contracting Company
Wright Family Foundation

WORKPLACE GIVING

Combined Charity Campaign
Combined Federal Campaign
Maryland Charity Campaign
United Way of Central Maryland

MEMBER SCHOOL GIVING

The Boys' Latin School of Maryland
The Bryn Mawr School
Calvert School
Friends School of Baltimore
Garrison Forest School
Gilman School
Jemicy School
The Key School
Maryvale Preparatory School
McDonogh School
The Odyssey School
Oldfields School
The Park School of Baltimore
Roland Park Country School
St. Paul's School
St. Paul's School for Girls
St. Timothy's School
Severn School
Waldorf School of Baltimore

* deceased

Special thanks to the Israel & Mollie Myers Family Foundation for their generous funding which allowed us to create the Parent Online Learning Center (POLC). The POLC is available on our website at *http://www.besttrust.org/programs/parent-online-learning-center/*
Thank you to Calvert School, Friends School of Baltimore, and Park School of Baltimore for being featured in our parent support videos.

This list includes all donors to the Baltimore Educational Scholarship Trust during the 2014-2015 giving year (July 1, 2014 – June 30, 2015).
If an error has been made, please accept our sincere apologies and notify the Development staff at 410.752.2225.

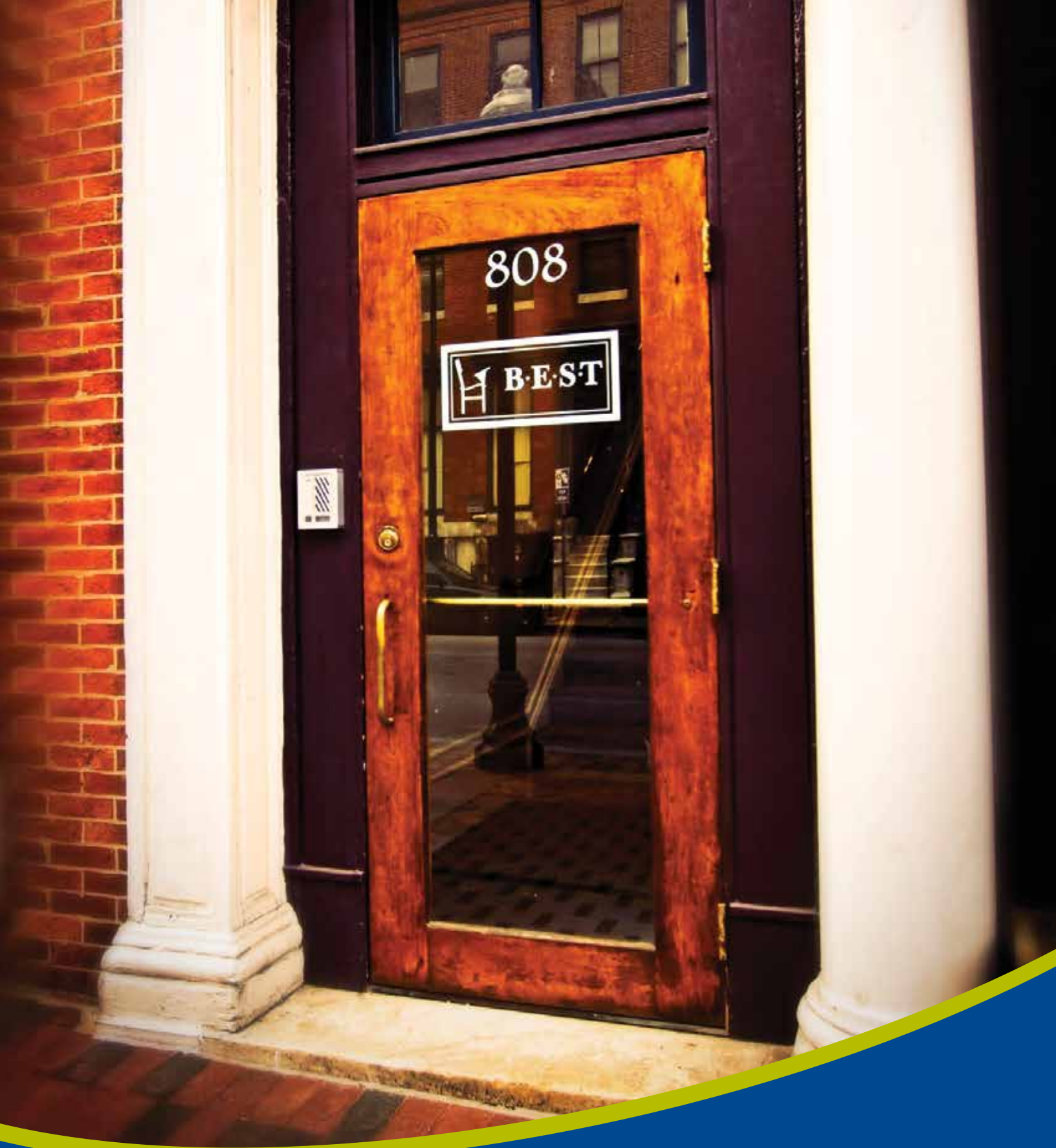
Our Mission:

The Baltimore Educational Scholarship Trust, in partnership with our nineteen independent member schools, recruits and supports through the admissions process academically ambitious African American students with financial need from the Baltimore area. Once students are enrolled, B.E.S.T. positions them for success through academic preparation, character and leadership development, and support programs.

Our Member Schools:

The Boys' Latin School of Maryland • The Bryn Mawr School
Calvert School • Friends School of Baltimore • Garrison Forest School
Gilman School • Jemicy School • The Key School
Maryvale Preparatory School • McDonogh School • The Odyssey School
Oldfields School • The Park School of Baltimore
Roland Park Country School • St. Paul's School • St. Paul's School for Girls
St. Timothy's School • Severn School • Waldorf School of Baltimore

Baltimore Educational Scholarship Trust
808 North Charles Street
Baltimore, MD 21201
410.752.2225
www.besttrust.org



www.besttrust.org