

ANNUAL REPORT 2018



Message from

Board President, Karlo Young and Executive Director, Jess Suriano

What a thrilling year for the Baltimore Educational Scholarship Trust as we celebrated the **30th Anniversary of B.E.S.T.**, alongside our students, alumni, Board of Trustees, funders, partners and member school communities. For three decades, our organization has led the way in connecting Baltimore's brightest African American students of lower income with the top independent schools in the area. As we spent the year reflecting on how far we have come since our founding in 1987 by independent Heads of School, we also celebrated our significant accomplishments in student enrollment, expansive leadership and college-bound programming, meaningful alumni engagement, and deepened roots in the broader Baltimore educational community. Additionally, we took the opportunity to scan the horizon and imagine new and innovative ways to support our students, strengthen our member school relationships, and connect our outstanding alumni back to Baltimore.



As you read through our 2018 Annual Report, we call your attention to some of the special ways we celebrated our 30th Anniversary, including our **30th Anniversary Celebration Breakfast** featuring Dr. Freeman Hrawboski; our **30th Anniversary Alumni Cocktail Party** hosted by the Board of Trustees; and our trip to New York City with our upper school families to see *"The Lion King"* on Broadway.

Please visit our website www.besttrust.org as well as watch our 30th Anniversary Video, which tells our story through the eyes of one of our Head of School Founders, Redmond C.S. Finney; Emeritus Trustee, Theo C. Rodgers; Board Vice President and **B.E.S.T.** Alumna, Tiffani Collins '00; and new **B.E.S.T.** Trustee and **B.E.S.T.** Alumnus, Josh Perry '02. We are tremendously grateful for their time and commitment, and also wish to thank Gilman School, McDonogh School, our **B.E.S.T.** students highlighted in the video, and Early Light Media, which captured the heart and soul of our organization at such an important time in our history.

In addition, we encourage you to read through some of our additional online News, which highlights the full year's student and parent programs, college support initiatives, partnered events with Towson University and Johns Hopkins University, our First Generation Affinity Group meetings, and other events, activities and organizational accomplishments.

We are pleased to welcome to our Board of Trustees Marina Cooper of Towson University, Josh Perry of Brown Advisory (**B.E.S.T.** / McDonogh School '02), and Ashlee Tuck of USAID (**B.E.S.T.** / Roland Park Country School '02); Dave Farace, Head of McDonogh School; Chris Hughes, Head of Garrison Forest School; and David Perfield, Head of Oldfields School. We look forward to their expertise and energy as we chart the next thirty years for **B.E.S.T.**!

Most importantly, thank you for your steadfast commitment to **B.E.S.T.** Your investment in our students continues to create pathways, open doors, build networks and elevate young people – which in turn, elevates Baltimore.

With gratitude and great optimism for all that lies ahead,


Karlo G. Young
Board President


Jessica Wolf Suriano
Executive Director

B.E.S.T. 2018-2019 Board of Trustees

Community Trustees

Ms. Teri Alexander

Mr. Christopher A. Berrier*
Brown Advisory
Board Secretary
Chair: Investment Committee

Ms. Tiffani S. Collins, Esq., '00*
Collins Legal Group
Board Vice President
Co-Chair: Trusteeship Committee

Ms. Marina Cooper
Towson University

Mr. W. Boulton Dixon
Finney Search Group

Mr. Domonique Foxworth
The Undeclared, ESPN

Ms. Nikki J. Hasselbarth, Esq., '04
Venable LLP

Mr. David B. Hunter
Brown Advisory

Mr. Cheo D. Hurley*
THG Companies
Co-Chair: Trusteeship Committee

Ms. Diane Hutchins
The Maryland Zoo in Baltimore

Mr. Timothy J. Lorber
Legg Mason
Chair: Ad Hoc Audit Committee

Mr. Lee S. Owen
Brown Advisory, Retired

Mr. James E. Page Jr.
Vanderbilt University

Mr. Joshua R. Perry '02
Brown Advisory

Mr. John E. Schmick*
Gilman School, Retired
Board Second Vice President

Mr. Lawrence R. Snyder

Ms. Annie Staley

Mr. John H. Timken*
Camden Private Capital
Chair: Development Committee

Ms. Ashlee S. Tuck '02
USAID

Mr. Craig S. Watson*
T. Rowe Price Associates, Inc.
Board Treasurer
Chair: Finance Committee

Mr. Karlo G. Young*
2U
Board President
Chair: Executive Committee

Head Of School Trustees

Mr. Christopher J. Post*
The Boys' Latin School of Maryland
Chair: Admissions Committee

Ms. Susan T. Sadler
The Bryn Mawr School

Mr. Andrew B. Holmgren
Calvert School

Mr. Matthew Micciche
Friends School of Baltimore

Mr. Christopher A. Hughes
Garrison Forest School

Mr. Henry P.A. Smyth
Gilman School

Mr. Ben Shifrin
Jemicy School

Mr. Matthew Nespole
The Key School

Ms. Tracey H. Ford
Maryvale Preparatory School

Mr. David J. Farace
McDonogh School

Ms. Martha H. Sweeney
The Odyssey School

Mr. David G. Perfield
Oldfields School

Mr. Daniel J. Paradis*
The Park School of Baltimore
Chair: Program Committee

Ms. Caroline Blatti
Roland Park Country School

Mr. David C. Faus
St. Paul's School

Ms. Penny Bach Evins
St. Paul's School for Girls

Mr. Randy S. Stevens
St. Timothy's School

Mr. Douglas Lagarde
Severn School

Ms. Pat Whitehead
Waldorf School of Baltimore

Emeritus Trustees

Ms. Jean Waller Brune
Roland Park Country School, Retired

Mr. Redmond C.S. Finney

Mr. F. Barton Harvey, III

Ms. Molly M. Hathaway

Mr. Grant Jacks, III

Mr. Vernon A. Reid Jr.*
T. Rowe Price Associates, Inc., Retired

Mr. Theo C. Rodgers*
A & R Development

Mr. Stuart O. Simms, Esq.*
Brown, Goldstein, & Levy, LLP

Executive Director

Jessica W. Suriano

Staff of B.E.S.T.

Peggy Bittner
Director of Programs and Alumni Relations

Crystal A. Lee '96
Director of Advancement

Rachel Minnis
Development and Program Associate

Alecia Pridgen
Director of Enrollment Management

Toni Stokes
Admissions and Database Manager

Jill E. Wood
Director of Finance and Operations

* Executive Committee Members

Special thanks to:

Ashish Arora
T. Rowe Price Associates, Inc.
Investment Committee Member

The Honorable Julie R. Rubin
Circuit Court for Baltimore City
Ad Hoc Audit Committee Member

New Members to The B.E.S.T. Board of Trustees

New Head of School Trustees



Dave Farace
Head of School
McDonogh School



Chris Hughes
Head of School
Garrison Forest School



David Perfield
Head of School
Oldfields School

New Community Trustees



Marina Cooper
Vice President of
Marketing and Communications
Towson University



Joshua Perry '02
B.E.S.T. Alumnus
Fixed Income Associate
Portfolio Manager
Brown Advisory



Ashlee Tuck '02
B.E.S.T. Alumna
Contracting Officer
United States Agency for
International Development (USAID)

B.E.S.T. Admissions

At our founding, **B.E.S.T.** was charged with identifying and recruiting high-achieving, African American students of lower income in the Baltimore region who have the potential to thrive in an independent school environment. 30 years later, this important work continues. These students, seeking admission in grades K-9, are identified through strategic recruiting partnerships with schools and other non-profit organizations in our city.

When a family is accepted into the **B.E.S.T.** program, they receive individual admissions counseling and support as they apply to our member schools. This support includes:

- Waived fees for admissions and financial aid applications to **B.E.S.T.** member schools
- Financial Aid and Financial Literacy Workshops for parents
- Independent School Entrance Exam (ISEE) Prep Workshops
- Personalized assistance in submitting all required admissions materials
- Educational “Plan B” guidance should enrollment at a **B.E.S.T.** member school not be an option, including academically rigorous Baltimore City and County schools, Catholic schools and boarding schools

New Parent Welcome Dinner

Each year in June, we welcome the parents of our newly enrolled **B.E.S.T.** students at a special dinner to create opportunities for connections and networking. This year, the event was hosted at Bryn Mawr School. Over dinner, new parents heard from a panel of current **B.E.S.T.** Parents and a recent **B.E.S.T.** Alumnus.



New Parent Welcome Night Panel Representing: The Boys' Latin School, Bryn Mawr School, Maryvale Preparatory School, McDonogh School, and St. Paul's School. A very special thank you to Class of 2018 Alumnus, Bomani Kopano, for participating on the panel and sharing his personal experience and student perspective.

Building B.E.S.T. Leaders

*In 1987, the Heads of School of Bryn Mawr School, Friends School of Baltimore, Gilman School, McDonogh School and Roland Park Country School – through the merger of two similar organizations – founded **B.E.S.T.** to encourage, support and increase educational opportunities for academically ambitious African American students from the Baltimore area while enriching independent school communities. For three decades, our mission has made a tremendous difference in K-12 educational opportunity and success for African American children, in the diversity of our nineteen independent member schools, and in the expansion of talented leadership in the Baltimore community, across the country and around the world.*

In November of 2017, **B.E.S.T.** upper school students, alumni, Trustees, funders and community leaders gathered to commemorate **B.E.S.T.**'s 30th Anniversary at our annual *Leaders on Leadership Breakfast*.

We began the morning by honoring and thanking Past President, Stuart Simms. Stu joined the **B.E.S.T.** Board in 1991 and served as President of the Board from 2008 to 2017. Stu was named a Trustee Emeritus in May 2017, at the conclusion of his tenure as Board President. We surprised Stu by inviting members of his family to join us at our 30th Anniversary Breakfast, including his wife, sons, parents, brother and sister-in-law, niece and nephew. We announced the establishment of the **Stuart O. Simms President's Fund** at **B.E.S.T.**, which will provide transformational support for our students above and beyond the existing support provided by **B.E.S.T.** and our member schools.

Crystal Lee, **B.E.S.T.**'s Director of Advancement and Class of 1996 Alumna from Garrison Forest School, was the Alumna speaker. Introduced by Molly Hathaway, Trustee Emerita, she shared her personal story and the profound impact **B.E.S.T.** had and continues to have on her life.

We were honored to have Dr. Freeman Hrabowski, President of UMBC, serve as our Keynote Speaker, who shared with students his own story of participating in the Children's March organized by Dr. Martin Luther King, Jr. All upper school **B.E.S.T.** students received a copy of Dr. Hrabowski's recent book Holding Fast to Dreams as a gift to honor the 30th Anniversary of **B.E.S.T.**

Dr. Freeman Hrabowski, III, Keynote Speaker;
Jessica Suriano, Executive Director;
Crystal Lee '96, Alumna Speaker and **B.E.S.T.**'s
Director of Advancement; Karlo Young,
Board President; Stuart Simms, Trustee Emeritus



Garrison Forest School Alumnae with Garrison Forest **B.E.S.T.** Students

Building B.E.S.T. Leaders



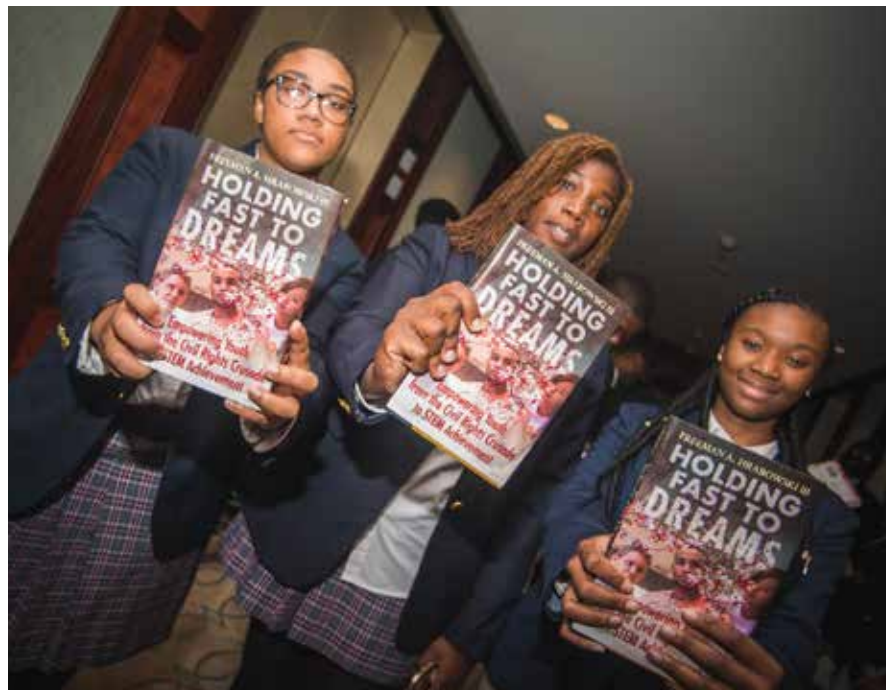
Dr. Freeman Hrabowski, Keynote Speaker with **B.E.S.T.** Co-Founder and Trustee Emeritus, Redmond C.S. Finney



B.E.S.T. Alumni



B.E.S.T. Students from Roland Park Country School and St. Paul's School for Girls



B.E.S.T. Students from Severn School with Dr. Hrabowski's book



B.E.S.T. Students from the Boys' Latin School of Maryland with Kristen Tubman, World Language Department Chair and **B.E.S.T.** Liaison at the Boys' Latin School of Maryland

Building B.E.S.T. Leaders

“Your B.E.S.T. Self”

In February 2018, 33 **B.E.S.T.** upper school students gathered at Roland Park Country School for a workshop entitled “Your **B.E.S.T.** Self: Remaining Affirmed in Your Racial Identity during Challenging Times.”

Led by Marlo Thomas (former Roland Park Country School Director of Diversity), students spent the morning in a thought-provoking discussion delving into all stages of racial identity development. Ms. Thomas weaved together a comprehensive program that encouraged students to think deeply and reflect inwardly. From analyzing the lyrics of a Kendrick Lamar song, to discussing the powerful messaging in “Black Panther,” the workshop covered topics including stereotype threats and affirming one’s own racial identity while affirming each other in their school spaces.



B.E.S.T. in Washington, D.C.

For the second summer, **B.E.S.T.** took upper school students and their parents to spend a day at the National Museum of African American History and Culture in Washington, D.C. As part of the Molly Hathaway Young Women’s and Redmond C.S. Finney Young Men’s Leadership programs, students had an opportunity to tour the museum with their parents, with highlights including the history and culture galleries, as well as the recently opened Oprah Winfrey exhibit.

B.E.S.T. Students at the National Museum of African American History and Culture

Building B.E.S.T. Leaders

B.E.S.T. on Broadway

In June 2018, 100 **B.E.S.T.** students, parents and staff embarked on a memorable trip to New York City to see *The Lion King* on Broadway. This special trip was the culminating event to honor a year-long celebration of 30 Years of **B.E.S.T.**! Students and parents alike were thrilled with the production and enjoyed everything from the costumes and set design to the songs and moving vocal performances. Following the matinee performance, families gathered at Hard Rock Café for dinner before boarding the buses to return to Baltimore. It was a special day for all, and especially for those traveling to New York City for the first time.



2018 Stanley I. Panitz Leadership Award Recipients

B.E.S.T. celebrates our 2018 Stanley I. Panitz Leadership Award Winners, Lauren M. (Garrison Forest School '19) and Carlos D. (Boys' Latin School of Maryland '19).

The Stanley I. Panitz Leadership Award, created in memory of the first Board Chair of **B.E.S.T.** by his family at the time of his passing, is presented annually to a **B.E.S.T.** young woman and **B.E.S.T.** young man at the conclusion of their junior year of high school, in recognition of their academic achievement, their demonstrated leadership in both their school and the broader community, and their strength of character. Each recipient receives a \$1,000 award to support their senior year tuition.

Congratulations to Lauren and Carlos for their significant academic accomplishments, and for serving as true leaders in their communities.

"It is with great enthusiasm that I recommend Lauren for this award. Lauren is a dedicated student and leader who has shown great maturity and growth in her leadership journey. In addition to her stellar academic record, she has immersed herself in contributing to the GFS community."

"In every way possible, Carlos epitomizes our school's motto, Esse Quam Videri: To be, Rather than to Seem. I cannot imagine a more deserving recipient of the Stanley I. Panitz Leadership Award, nor a more fitting tribute to Mr. Panitz, his hopes and his legacy."



Honoring *Vernon A. Reid, Jr.*

Vernon Reid, Past Board President and longtime Trustee, was honored by the Board of Trustees at the May 2018 Board meeting when he was named Trustee Emeritus. Vernon joined the Board of **B.E.S.T.** in 1995, and his dedication to the mission – and the dedication of his family – has been stalwart and significant.

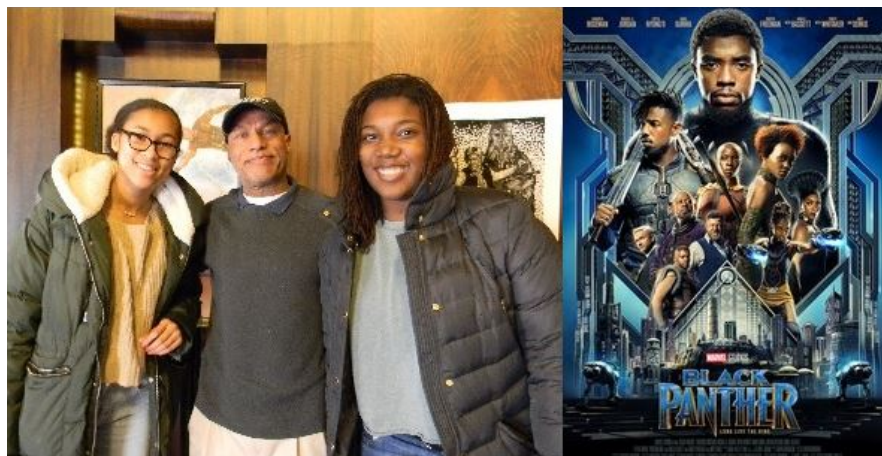
Vernon and his family continue to support **B.E.S.T.** in many ways, including through the “Vernon Reid and Family Movie Series,” making it possible for our students to see “Marshall” and “Black Panther” this year. We are grateful to Vernon and celebrate his long tenure of commitment. Here’s to many more years!



Karlo Young, **B.E.S.T.** Board President; Jessica Suriano, **B.E.S.T.** Executive Director; Vernon Reid, newly named **B.E.S.T.** Trustee Emeritus; Rosalind Plummer-Reid; Stuart Simms, **B.E.S.T.** Trustee Emeritus



B.E.S.T. Families enjoy “Marshall” and “Black Panther” as part of the “Vernon Reid and Family Movie Series”



Building the B.E.S.T. Community

B.E.S.T. Family Holiday Party and Class of 2018 Celebration, Friends School of Baltimore



DECEMBER
2017



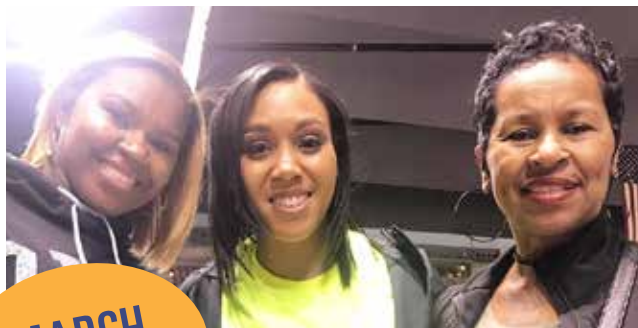
Building the B.E.S.T. Community

B.E.S.T. Family Game Night, Gilman School

MARCH
2018



Torrey Smith Foundation Charity Basketball Game



MARCH
2018

Building the B.E.S.T. Community

JUNE
2018

A Day at the Maryland Zoo in Baltimore



B.E.S.T. Back to School Celebration, The St. Paul's Schools



AUGUST
2018



B.E.S.T. Summer Scholars Program

A signature **B.E.S.T.** Program, Summer Scholars was hosted again this year at Roland Park Country School. 25 newly enrolled 6th-9th grade **B.E.S.T.** students spent five weeks building a pathway of success for themselves as they prepared to enter their new schools – getting a solid foundation in academics, arts and athletics.

In addition to hands-on classroom experience in subjects including Science, Math, Social Studies, Reading, Writing, and Art, students also participated in three field trips throughout the greater Baltimore area: Banneker-Douglass Museum, the Hippodrome Theatre, and Outward Bound.

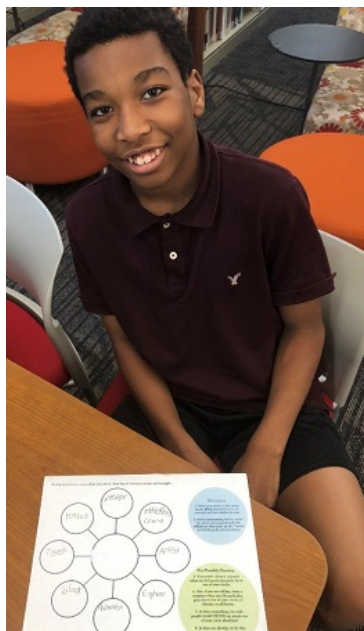
During the program, current 9th grade **B.E.S.T.** students joined their 9th Grade peers in Summer Scholars to discuss the transition to upper school from the point of view of self-identity, as well as academic success and preparation for the college process. Students spent the first half of the day with Megan Johnston, College Counselor at Roland Park Country School, who gave students a glimpse of the impact that course selection, extracurriculars, volunteering and academic performance starting in 9th grade can have on the college application process. After lunch, students were joined by Marlo Thomas, former Director of Diversity at Roland Park Country School, to explore topics including equity vs. equality and self-identity, while discussing both their fears and excitement about a new school.



Thank you to STX for the generous donation of lacrosse equipment



B.E.S.T. Students at Outward Bound



B.E.S.T. Students Team Building at Outward Bound



B.E.S.T. Students at the Hippodrome Theatre



B.E.S.T. Students at the Banneker-Douglass Museum

B.E.S.T. Summer Scholars Program



A Work in Progress: Components of Student Self Portraits

We are extremely grateful to our generous funders for making the Summer Scholars program possible for our students:



Thank you to the faculty, staff and interns who made the 2018 Summer Scholars Program such a success. We are grateful for their steadfast support and commitment to serving our students and preparing them for success in this next step of their academic journey!

Elisha James, Director and Science
Cari Hummel, Writing
Fitz Hardcastle, Math
Antoinette Hawkins Hagerich, Art

Kim Hoffman, Social Studies
Brittany Horne, Explorations: Finding Me
Edwina Jones, Reading
India Kutcherman, Intern

Niala Kutcherman, Intern
Yvette Matthews, Extended Day
Keziah Palmer, Intern
Preston Waters, Athletics

And finally, thank you to Caroline Blatti, Head of School, for graciously hosting us at Roland Park Country School.

Building a Pathway to College

Local College Tours



While visiting UMBC, Peggy Bittner, Director of Programs and Alumni Relations, had a chance to catch up with current sophomore, Brandi R. '16, Friends School of Baltimore. Here's Brandi with the mascot "True Grit" getting ready to cheer on the Men's Basketball team in the first round of the NCAA Tournament.



B.E.S.T. Upper School students at Mount St. Mary's University



B.E.S.T. Upper School students with University President, Dr. Freeman Hrabowski at UMBC

Premier SAT/ACT Prep

Thanks to the continued generosity of the Legg Mason Foundation, twenty-five **B.E.S.T.** Juniors participated in an intensive eight-week SAT/ACT preparatory program through Capital Educators. This invaluable program is provided at no cost to our families.



FAFSA Workshop for Parents of B.E.S.T. Seniors

Each year in October, parents of **B.E.S.T.** seniors participate in a FAFSA Workshop. Guided one-on-one by an esteemed group of Financial Aid Officers from local colleges and universities, **B.E.S.T.** parents were able to successfully navigate and submit the required FAFSA forms by the conclusion of the workshop.

Thank you to the leadership of our Member School partners and College Counseling colleagues who helped to organize and host this event: Sally Diehl, Director of College Counseling at Roland Park Country School; Anna Follensbee, College Counselor at Gilman School; Sarah Ross, Director of College Counseling at Gilman School; Patti Whalen, Director of College Counseling at Bryn Mawr School.



Financial Aid Officers from Goucher College, Johns Hopkins University, Loyola University Maryland, McDaniel College, Towson University, and University of Maryland Baltimore County

A special thank you to the Financial Aid Officers who volunteered their time and expertise for this important event!

Building a Pathway to College

Independent Senior Projects

Before graduation in June, Seniors at **B.E.S.T.** Member Schools must participate in a two or three-week internship or “Senior Project,” an unpaid internship working 40 hours a week in a field of their interest.

This past spring, **B.E.S.T.** placed three **B.E.S.T.** seniors for internships.

- Aniya M., Bryn Mawr School – Legg Mason with **B.E.S.T.** Trustee, Tim Lorber, Chief Accounting Officer
- Kalin E., McDonogh School – CollinsDowns with **B.E.S.T.** Alumna and **B.E.S.T.** Board Vice-President, Tiffani Sterrette Collins '00
- Maxwell C., Gilman School – Baltimore Educational Scholarship Trust with the Staff at **B.E.S.T.**

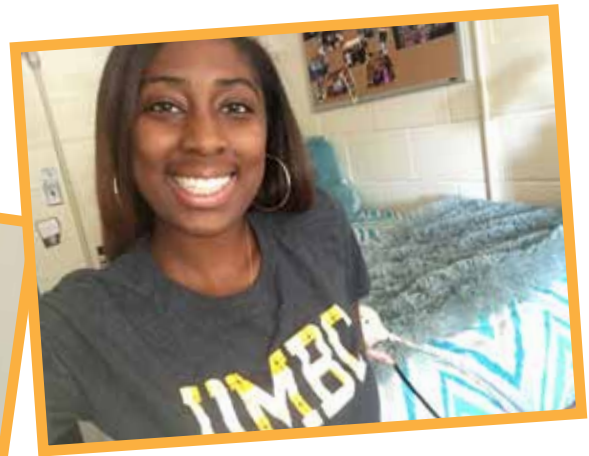
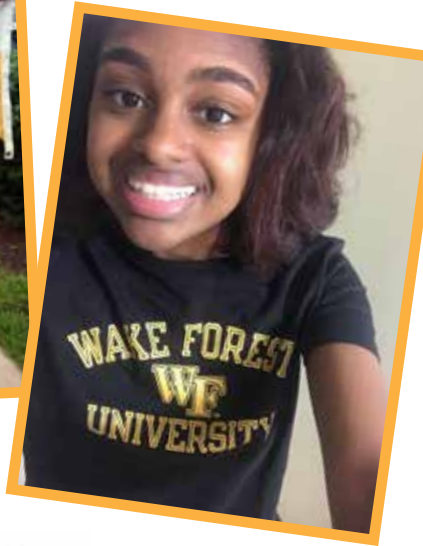
Aniya M. '18, Bryn Mawr School at her desk at Legg Mason



Maxwell C. '18 (center) with members of the **B.E.S.T.** Staff

From left: Alecia Pridgen, Director of Enrollment Management, Crystal Lee '96, Director of Advancement, Jessica Suriano, Executive Director and Peggy Bittner, Director of Programs and Alumni Relations

B.E.S.T. Class of 2018 Off to College



Aniya M. '18 is the first Bryn Mawr School Alumna to be named a Meyerhoff Scholar at UMBC where she enrolled this fall.



GOUCHER
—college—



Bowdoin



30 Years of B.E.S.T. Alumni

30th Anniversary Alumni Party

With over 900 **B.E.S.T.** Alumni spread across the world, we love the opportunity to reconnect here in Baltimore! Additionally, we encourage opportunities for our Alumni to network with each other and with our **B.E.S.T.** students. To honor and celebrate the 30 years of Alumni who have paved the way, we hosted a 30th Anniversary Alumni Party in April of 2018.

One of the highlights of the evening was the thoughtful remarks given by Alumna and Board Vice President, Tiffani Collins '00. The message that Tiffani shared was both passionate and heartfelt, as she weaved together the many ways in which she gives back to **B.E.S.T.** She closed with a "Call to Action" for her fellow Alumni to think critically about the ways in which they can remain connected to the organization and support the next generation of **B.E.S.T.** students, as she does so often!



Friends School of Baltimore Alumni and Siblings, Jeffrey Sterrette '96 and Tiffani Sterrette Collins '00, **B.E.S.T.** Board Vice President



B.E.S.T. Alumni from St. Paul's School, LaMar Dixon '98 (left) and Simeon Wharton '96 (right) with **B.E.S.T.** Trustee and fellow St. Paul's Alumnus and **B.E.S.T.** Community Board Member, Chris Berrier (Center)



B.E.S.T. and Bryn Mawr Alumni with fellow Bryn Mawr Alumna and **B.E.S.T.**'s Executive Director, Jess Suriano (second from left) and Head of Bryn Mawr School, Sue Sadler (third from right)

30 Years of B.E.S.T. Alumni

Under Armour Career Combine

In January 2018, through our ongoing partnership with Under Armour, **B.E.S.T.** and Oldfields alumna Samantha F. '16 was accepted into the three-day Baltimore Career Combine program at Under Armour's world headquarters. Maximizing her winter break experience to learn from industry leaders, Samantha quickly became entrenched in the inner-workings of Under Armour.

In reflecting on her experience, Samantha stated "...we met so many people who worked there whose background was not in Business or Marketing. I met employees who majored in different languages, and even in arts programs. Being a psychology major, that made me feel good that even if I am majoring in something else [other than Business and Marketing], if I have a good work ethic and an interest in the apparel industry that I could still go and work at a place like UA." This experience allowed Samantha to view her college major, interests and future career path from a different perspective while building her résumé and honing her presentation skills. Congratulations to Samantha on her success in the Under Armour Career Combine Program!



Alliance of Black Women Attorneys of Maryland Legacy Luncheon

In April 2018, Tiffani Collins, **B.E.S.T.** and Friends School Alumna and Vice President of the **B.E.S.T.** Board of Trustees hosted 15 **B.E.S.T.** Young Women at the annual Alliance of Black Women Attorneys of Maryland Legacy Luncheon. It was a wonderful opportunity for our **B.E.S.T.** students to network with African American Attorneys and Judges in the state of Maryland. One student was able to intern with a Maryland judge over the summer after meeting her at this event. This event is a special example of ways in which **B.E.S.T.** Alumni are connecting with and elevating our current **B.E.S.T.** students.



Tiffani Sterrette Collins '00, Esq., **B.E.S.T.** Board Vice President (far right) and Alicia Wilson, Esq. of Sagamore Development (far left) with Upper School **B.E.S.T.** students

The .EDU Project of B.E.S.T.

The .edu Project of **B.E.S.T.** supports first generation college-bound students and their families with our annual student and parent workshops and our professional development within the broader Baltimore educational community. We partner with colleges and universities throughout Maryland in order to leverage the resources they can collectively provide to first generation students. Our work also includes chairing quarterly First Generation Affinity Group meetings comprised of college support professionals from independent, public and parochial schools, nonprofit leadership and admissions and administrative teams from institutions of Higher Education.



Adrienne Bond, Associate Director of Alumnae Support at BLSYW;
Calvin Wise, Director of Recruitment for Johns Hopkins University;
Paula Dofat, Director of College Counseling at BLSYW



B.E.S.T. Students with Dave Fedorchak, Director of University Admissions at Towson University

In November 2018, Towson University hosted **B.E.S.T.**'s 5th Annual "Starting the College Conversation" Workshop for 8th and 9th graders from Baltimore area independent and public schools. Dave Fedorchak, Director of University Admissions at Towson University, led an engaging workshop for students and parents, and challenged them to consider the important actions they can take to position themselves for college and beyond. He emphasized the intangibles - work ethic, passion, and preparation – as well as student transcripts, rigor of courses, and extracurricular activities. He helped students think about their social capital, and the importance of turning dreams into goals. Lastly, he placed the power with the students, encouraging them to focus on what they can control, to ask for help when they need it, and to do all they can to set themselves apart. Following the workshop, students enjoyed a campus tour.

For **B.E.S.T.**'s 6th Annual .edu Project Professional Development Workshop in partnership with Johns Hopkins University, we screened "STEP" for area professionals dedicated to supporting students to and through college and beyond. Following the film, Paula Dofat, Director of College Counseling, and Adrienne Bond, Associate Director of Alumnae Support at Baltimore Leadership School for Young Women (BLSYW), led a facilitated discussion about their work, the film, and what all students in Baltimore need to succeed. In particular, they emphasized the vital role of school counselors and college guidance professionals.

First Generation Affinity Group Meetings 2017 – 2018 Academic Year

***Climate Change:
A Look at the Recent Experience of
People of Color on College Campuses***

September 2017

Host: St. Paul's School for Girls

***The Benefits of Two-Year/Four-Year
Bridge Programs***

November 2017

Host: BridgeEdU at
Coppin State University

***Early College: What It Is
and How We Do It***

April 2018

Host: Bard High School
Early College

B.E.S.T. Financials

Balance Sheet June 30, 2017 and 2016

Assets	2017	2016
Cash and Cash Equivalents	174,074	169,931
Investments, at Fair Value	10,479,782	9,736,710
Unconditional Pledges Receivable	17,335	18,133
Prepaid Expenses	12,252	10,092
Property and Equipment, Net	17,622	19,583
Total Assets	10,701,065	9,954,449
Liabilities		
Grants Payable to Member Schools	316,800	308,800
Accounts Payable and Accrued Expenses	16,815	14,613
Capital Lease Obligation	754	2,009
Total Liabilities	334,369	325,422
Net Assets		
Unrestricted	385,136	262,247
Temporarily Restricted	4,517,013	3,902,233
Permanently Restricted	5,464,547	5,464,547
Total Net Assets	10,366,696	9,629,027
Total Liabilities and Net Assets	10,701,065	9,954,449

These figures are excerpts from the Baltimore Educational Scholarship Trust's Full Annual Audit. The full financial statement is available upon request.

Statement of Activities For the Year ended June 30, 2017 (with Comparative Totals for 2016)

	2017						Total 2016
	Operating	Unrestricted Board Designated	Total	Temporarily Restricted	Permanently Restricted	Total	
Revenues and Support							
Contributions and Other Revenue	695,181	—	695,181	70,100	—	765,281	734,177
School Membership Fees	396,000	—	396,000	—	—	396,000	386,000
Application Fees	10,210	—	10,210	—	—	10,210	10,696
Interest and Dividends	3,840	—	3,840	166,681	—	170,521	176,055
Realized and Unrealized Gain (Loss) on Investments	15,541	—	15,541	926,562	—	942,103	(205,428)
Net Assets Released from Restrictions	601,331	(52,768)	548,563	(548,563)	—	—	—
Total Support and Revenue	1,722,103	(52,768)	1,669,335	614,780	—	2,284,115	1,101,500
Expenses							
Program Services	1,219,482	—	1,219,482	—	—	1,219,482	1,196,658
Management and General	191,526	—	191,526	—	—	191,526	160,204
Fundraising	135,438	—	135,438	—	—	135,438	163,765
Total Expenses	1,546,446	—	1,546,446	—	—	1,546,446	1,520,627
Change in Net Assets Before Other Changes	175,657	(52,768)	122,889	614,780	—	737,669	(419,127)
Board Designated Transfer	(55,000)	55,000	—	—	—	—	—
Change in Net Assets	120,657	2,232	122,889	614,780	—	737,669	(419,127)
Net Assets, Beginning of Year	226,850	35,397	262,247	3,902,233	5,464,547	9,629,027	10,048,154
Net Assets, End of Year	347,507	37,629	385,136	4,517,013	5,464,547	10,366,696	9,629,027

B.E.S.T. 2017-2018 Donors

INDIVIDUAL GIVING

Suzanne and Eric Adler

Arthur H. Adler

Teri and Tedd Alexander

Bonnie and David W. Allan

Vasundhara and Ashish Arora

David Ascione

Julie R. Rubin and James Astrachan

Nancy and Preston Athey

Debra and Marc Attman

Anonymous

Kendra and Derick Ausby

Holladay and Raymond Bank

Emily and Christopher Baratta

Cricket and John Barrazotto

Silverio Basile

C. Joyce Baughn

Job Bedford '11

Polly and Bruce Behrens

Christopher Wolf and James L. Beller, Jr.

Tricia and Jason S. Bennett

Cristin and Christopher A. Berrier

Rita and Richard O. Berndt

Peggy and Brett Bittner

Terel Blackwell '17

Caroline and Stephan Blatti

Florence and William Bleich

Sara N. Bleich '96

Katherine and William F. Blue

Leonor and Marc Blum

Stephen W. Boesel

Whitney and Brian Boles

Todd E. Bowens '97

Monica and Edwin Bradley, Jr

Kathryn Breisch

Jennifer and Charles W. Britton

Jessica and Michael Bronfein

Sana and Andrew M. Brooks

Howard Brown

Britta '04 and William A. Brown

Heather N. Brownley '96

Jean Waller Brune

Meredith and Joseph Callanan

Sue Sadler and Mark Cammock

Virginia T. Campbell

Constance Caplan

Linda and Mark Caplan

Jamie and Sheldon Caplis

Eleanor and Anthony Carey

Darcy and David Carroll

Susan Cashman

Kimberly and Robert Cashman

Elinor and Arthur B. Cecil, III

Lise Charlier

Allison and David Clapp

Frank B. Coakley

Suzanne F. Cohen

Mabel M. Cole

Wanda '90 and Karl Cole-Frieman

Tiffani '00 and Reco Collins

John Cooney

Kathryn Wurzbac Corrigan

Margaret Cyzeski

Diana and Clinton Daly

George Davenport

Ann and David DeMuth

Christy and David DiPietro

Ann and W. Boulton Dixon

Janet E. Dunn

Rebecca Dunn

Ariel Egubnine '17

Kendel and Robert L. Ehrlich, Jr.

Deborah and Philip D. English

Penny and Samuel N. Evins V

Doralee Calderon-Fakunle and

David O. Fakunle '05

Hadley and Christopher Feiss

Dominique Ferguson

Nancy and Ralph Ferrell, III

Jean and Redmond C.S. Finney

Karen and Martin Fisher

Cecil E. Flamer

Evelyn A. and Charles Flory

Tracey and Thomas Ford

Susan and Mitch Ford

Vanessa and Michael C. Ford on behalf of

the P.O.W.E.R. Foundation

Rachel and Paul Forward

Maya Foster-Brown '00

William G. Franey

Noris S. and Avi J. Friedman

Amy and Sean Furlong

Okpara Fussell



In January 2018, we mourned the passing of Thomas P. Perkins, III, **B.E.S.T.** Trustee Emeritus and Past Board President (1991-1994). Mr. Perkins was instrumental in charting a course for the Baltimore Educational Scholarship Trust in our earliest years. As Stuart Simms, fellow **B.E.S.T.** Trustee Emeritus and Past Board President shared, "Tom was an inspiration to us all. His 'never walk away without a yes' spirit was something to behold. He

was infused with the spirit of helping kids and making the entire community better." We are grateful to all who made a contribution to **B.E.S.T.** in memory of Mr. Perkins and in honor of all he did in support of **B.E.S.T.** .

B.E.S.T. 2017-2018 Donors

Martha and Earl P. Galleher, Jr.
Phoebe R. Gilchrist
Jeff Gouline
Kristen and Brian Graney
Wendy and Benjamin H. Griswold, IV
Blien Habtu '17
Kathy and Joseph R. Hardiman
Janet Marie Smith and F. Barton Harvey, III
Nikki J. Hasselbarth '04
Molly M. Hathaway
Harold G. Hathaway III
Lisa and Maurice Haywood
Allona Henson '17
Betsy and George B. Hess, Jr.
Lana Hill
Beatrice and Theodore Hirsh
Barbara Cavanagh and William Hodgetts
Matthew N. Hodson
Nancy and Henry H. Hopkins
Diane and Victor L. Hoskins
Penney C. and A.C. Hubbard
Lexa and Crawford Hubbard
N. Leigh Hubbard
Lilly and David B. Hunter
Julia A. Day and Joan Hurley
Zenita and Cheo D. Hurley
Diane Hutchins
Diana and Alan Ingraham
Margaret and Tad Jacks
Debra Clawson-Jackson and Stephon Jackson
Deborah and Jake Jacobson
Brenda and William Jews
Amy and Andrew John
Michael John
Michael Johnson Jr. '17
Polly Panitz Joseph and Mr. Allen Joseph
Gayle and Francis X. Kelly, III
Maya C. Kelly '98
Townsend and Robert Kent
Pace R. Kessenich
Georgette Kiser
Michael F. Klein
Susan M. and Howard S. Klein
Ellen and Charles E. Knudsen, III
Toby and Douglas Lagarde
Andrea B. Laporte
Virginia Leach '17
Alice and Anthony Lee
Crystal A. Lee '96
Keith Lee

Veris R. Lee
Kyle and Benson E. Legg
Elias Gonzalez-Reed and Natalie Leitch,
Eva Gonzalez and Oscar Leitch
Kara and Josh Levinson
Kim and Keith Lewis
Darielle and Earl Linehan
Elizabeth and John Linehan
Kirsten B. and Charles W. Lockyer, III
Karen and Howard Loewenberg
Tadajah Lofland '17
Donna and Timothy J. Lorber
Susan and John A. Luetkemeyer, Jr.
Carol Macht
Tanya Mack
Susan and Charles Mann
Ebony L. Martin
Eva and Andy Martire
Lola J. Massey
Susan and Robert J. Mathias
Alicia and Stuart Matthai
Believe Mbaya '17
Christina and Paul McBride
Ryan D. McClellan
Robyne O. McCullough '07
Theresa and J. Edward McGuire
Amy and Hugh D. McGuirk
Judith and Arthur S. Mehlman
Carolyn and Michael Meredith
Jalen Milton '17
Elizabeth K. and Peter Moser
Barbara Zadek and Tom Moses
Cassie Motz
Elijah Muhammad '12
Emilie and William C. Mules
Thomas F. Mullan, III
Jill McGovern and Steven Muller
James Nelson
Matthew Nespole
Mary and D.W. Wells Obrecht
Jenny and Lee S. Owen
Ashley M. Owens '17
Toluaniyi Owolabi '17
Lawrence C. Pakula
Jordan Paley
Susan and Richard W. Palmer
Amy Panitz
Jennifer and Thomas Panitz
Linda Hambleton Panitz
Daniel J. Paradis

Damian Perkins '92
Joshua R. Perry '02
Karen and George Philippou
Mary-Ann and Wally Pinkard
Monyette Pitts '17
Amie and Christopher J. Post
Kate and David Powell
Leslye P.J. and Jared W. Reaves
Joseph C. Reid
Rosalind and Vernon A. Reid, Jr.
Connice Bavely Reynolds and William Reynolds
Susan and John H. Riehl
Susannah and William F. Rienhoff, IV
Gail and James Riepe
Carolyn M. Roberts
Carolyn Roby
George A. Roche
Frances R. Rockwell
Blanche and Theo C. Rodgers
Henry A. Rosenberg, Jr.
Samuel Rosenberg
Anjalee Rutah '17
Stacey and David Rubin
Lorraine and J. Mark Schapiro
Kirsten Schlenger
Janet and John E. Schmick
Barbara and Thomas Schweizer, Jr.
Nathan Scott
Gay and Daniel Shackelford
Kathryn and Ronald Shapiro
D'Angelo Shears '17
Gilda Sherman
Julie Rothman and Scott Sherman
Benjamin Shifrin
Pam Shriver
Joy O. and Steven J. Sibel
Candace and Stuart O. Simms
Erika and Josh Slater
Donna Sills and J. Michael Sloneker
Floyd O. Smith
Teresa and Robert Smith
Ansley Smithwick
Elizabeth and Henry P.A. Smyth
Charlotte and Lawrence R. Snyder
Magge and Wick Sollers
Judith and Thomas S. Spencer
Annie Staley
Marsha and Randy S. Stevens
Lisa and Bill Stromberg
Jessica and Scott Suriano

B.E.S.T. 2017-2018 Donors

Martha H. and Brian D. Sweeney
Shane P. Tanzymore '91
Adena and David Testa
Candace Thomas '17
Mary and J. Richard Thomas, Sr.
Read and John H. Timken
Claudine and Edward M. Trusty, Jr.
Ashlee S. Tuck '02
Martina and Arthur Varnado
Kathy and Mark Vasselkiv
Susan and Hutch Vernon
Claudia and Charles E. Vieth
Karen and H. Nicholas Visser, Jr.
Helen and Stuart Vogel
Kathie Wachs
Susan Walker
Manuele and Richard L. Wasserman
Geraldine R. Waters
Dawn and Craig Watson
Jane and Jim Webster
Michael J. Weinfeld
Denise and Timothy Weglicki
Jau'n Wheatley '17
Terrance and Kourtney Whitehead
Anne and Frederick Whitridge
Anjanette M. Wiggins '97
Whitney Ransome and Thomas Wilcox
Crickett and Brad Woloson
Hilda R. and William W. Wood
Jill E. Wood
Chris and James D. Wright
Lucy and Vernon H.C. Wright
Jean Wyman
Tanya Bentley Young and Robert L. Young, III
Ngozika and Karlo G. Young

CORPORATE AND FOUNDATION GIVING

The Abell Foundation
AmazonSmile Foundation
American Express Company
Anonymous
Baker Donelson
Baltimore Community Foundation
Baltimore Ravens
The Boeing Company
The Boston Consulting Group, Inc.
Brown Capital Management Matching
Gift Program
The Bunting Family Foundation

The Campbell Foundation, Inc.
Charm City Run, LLC
Chesapeake Employers Insurance Company
The Cowles Charitable Trust
David S. Brown Enterprises, Ltd.
Earle and Annette Shawe Family Foundation
Edgar B. Rouse Foundation
Exelon Corporation
Gould Charitable Trust
H&S Bakery
Harkins Builders, Inc.
The Jacob and Hilda Blaustein Foundation
The Jill Moses Kohlmann/Penny Bach
Evins Fund
Kalix Marketing
Legg Mason Foundation
Legg Mason Charitable Foundation
for Matching Gifts
Lois and Philip Macht Family Philanthropic Fund
The M&T Charitable Foundation
Mary Jean and Oliver Travers Foundation, Inc.
McCormick & Company, Inc.
Merck Foundation
Merritt Companies, LLC
Network for Good
Obrecht Family Foundation
The Orokawa Foundation
The Philip and Harriet Klein Foundation
PNC Foundation
RCM&D Foundation, Inc.
SunTrust Foundation
SylvanLaureate Foundation, Inc.
T. Rowe Price Foundation
The T. Rowe Price Program for Charitable Giving
The Thomas Wilson Sanitarium for Children
of Baltimore City
Venable Foundation
WBAL NewsRadio 1090 Kids Campaign
The Whiting-Turner Contracting Company
The William L. and Victorine Q. Adams
Foundation, Inc.

WORKPLACE GIVING

The Benevity Community Impact Fund
Chesapeake Bay Area Combined Federal
Campaign
Maryland Charity Campaign / America's Charities
United Way of Central Maryland

MEMBER SCHOOL GIVING

The Boys' Latin School of Maryland
The Bryn Mawr School
Calvert School
Friends School of Baltimore
Garrison Forest School
Gilman School
Jemicy School
The Key School
Maryvale Preparatory School
McDonogh School
The Odyssey School
Oldfields School
The Park School of Baltimore
Roland Park Country School
St. Paul's School
St. Paul's School for Girls
St. Timothy's School
Severn School
Waldorf School of Baltimore

GIFTS IN KIND

Early Light Media
Hippodrome Foundation
STX

This list includes all donors to the Baltimore Educational Scholarship Trust during the 2017-2018 giving year (July 1, 2017 – June 30, 2018). If an error has been made, please accept our sincere apologies and notify Crystal Lee '96 at 410.752.2225 or cleee@besttrust.org.

B.E.S.T. Member Schools



Baltimore Educational Scholarship Trust
808 North Charles Street • Baltimore, MD 21201
410.752.2225 • www.besttrust.org

Our Mission

The **Baltimore Educational Scholarship Trust**, in partnership with our nineteen independent member schools, recruits and supports through the admissions process academically ambitious African American students with financial need from the Baltimore area. Once students are enrolled, **B.E.S.T.** positions them for success through academic preparation, character and leadership development, and support programs.



Celebrating 30 Years of
B.E.S.T.

www.besttrust.org